LCA ORIENTATION report

OR Orientation

OR.01 Environment

Sustainable District Logistics (SDL) orients logistics towards:

- Reduction of natural resource consumption (energy, soil, water, fuel, etc.)
- Preserving landscape configuration (density of hard infrastructures, etc.)
- Re-utilisation of products
- Recycling of parts of products, semi-products and wastes
- Pollution prevention and reduction
- Diffusion of new clean technologies, eco-efficient means and modes of transport
- Utilisation of renewable sources of energy

SWOT Analysis

Strengths		Weakı	nesses	••
••••	Trier/Westpfalz and northern Luxemburg: no large industry scars, attractive landscape	••••	nuisance and emission caused by road traffic	
•••	attractive historical built environment in larger and minor cities	•••	no coherence between the different national plasystems	anning
•••	attractive valley of the Mosel	•••	partly disorderly settlement development	
•••	decreasing environmental impact of remaining heavy industries	•••	remaining heavy industry with pollution	
•	cross-border nature park DE/LUX	•••	heavy impact of historical coal and steel indust SaarLorLux	ry in
		•	concentration of transport corridors in narrow v	alleys
		•••	very low gasoline prices in Lux	
Threat	ts ••	Орроі	tunities	••••
•••	increasing road freight transport	•••	cleaning up of old industrial sites	
•••	increasing transit freight transport	••••	cross-border cooperation in spatial planning	
•••	increasing passenger transport from service econom	y •••	increased attention for the environment by serve conomy	/ice
		•••	re-use of old industrial surfaces	

Main hypotheses of alternative options

Push development of service ecnomy Develop cross-border passenger transport concepts Develop cross-border freight transport concepts

OR.02 Economy

Sustainable District Logistics (SDL) orients logistics towards efficiency, customer satisfaction and community well-being based on:

- Reduction of the material, energy and transport intensity (flows) in the economy (decoupling) also by means of soft and clean technologies
- Investments for the incorporation and reduction of the environmental and social costs in logistics accounting
- Dematerialisation of economy (durability of goods and services, miniaturisation of products, substitution of products by services)
- Reduction of transport growth and more balanced modal split in favour of rail and water
- Information and Communication Technology to substitute transport (e.g. telecommuting, home-shopping and delivering, teleconferences, teleworking, etc.)

SWOT Analysis

Streng	ths	Weakr	nesses
•••	research and innovation capacity of the University of Trier	••	ecline of steel industry in the last decades. Problems in Lux minor than in Lorraine and Saarland
••••	strong steel industry. ARCELOR in Luxemburg: worlds largest steel producer	••••	Trier is peripheral in the German context

••••	strong service sector in Luxemburg, especially banking	•••	no strong producing industries in the region
•••	European Institutions in Luxemburg: experience in European wide networking	•••	different administration cultures in the two countries
•	waterway of the Moselle	•••	no strong support form the Land government for the development of Trier
••••	very low unemployment in Luxemburg	•••••	difficulties of the Trier area to communicate with francophone partners
••	highly qualified workforce		
		••	weak east-west railway connections
		•••	incoherent cross-border transport policy
Threat	s	Oppor	tunities
••	still strong role of declining steel industry	••••	cross-border cooperation in the Grande Region
••••	insufficient knowledge of languages acting as brake to cross-border cooperation	•••••	mediator role of Luxemburg between french and german culture
		••	improvement of east-west railway links

Main hypotheses of alternative options

Concerning overall development: Make use of cross-cultural and cross-border competencies. Develop high-quality service economy. Develop education. Improve trilateral cooperation with France. Concerning logistics: Improve railway links. Develop cross-border mediation role involving four countries. Close missing links in highway connections. Develop coherent airport policy. Strengthen waterway transport on the Moselle through improved cooperation.

OR.03 Socio-Culture

Sustainable District Logistics (SDL) orients logistics towards:

- Promotion of sustainable styles of production and consumption
- Investments in human capital (education and training) especially on sustainable development, logistics, transport, etc.
- Transdisciplinarity for integrated management of logistics and integrating planning
- Investments on innovation (Research & Development)

SWOT Analysis

Strengths		••	Weakn	esses	••••
••••	Low unemployment in Luxemburg		•••	High unemployment on the German side	
•••	No language problems in cross-border cooperation between Luxembrug and Germany	n	••••	Trier region: self-image as a peripheral region	on
••••	Intercultural competence in Luxemburg		•••	Trier region: long dependance form public s (military)	tructures
•••	Important roman and medieval heritage in Trier		•••	corss-border cooperation still suffering from	history
••••	university of Trier				
Threat	ts ••)	Opport	unities	••••
••	cuts in public budgets		••••	Cultural differences between the countries of source of innovation	an be a
			•••••	Luxemburgs success facilitates recognition identity of Luxemburg by the neighbours	fo an own
			••••	Create a cross-border touristic destination	
			•••	strong cross-burder commuting leads to mulearning	tual

Main Hypotheses for alternative options

Develop cross-border cooperation on cultural and social issues. Develop a self-confident Luxemburg identity. Promote the corss-border region as a touristic destination.

OR.04 Equity between individuals

Sustainable District Logistics (SDL) orients logistics towards:

 Improvement of accessibility to goods, services, people and places, developing services that meet the needs of local population, including women, the poor, the rural, the disabled, elderly people, immigrants, ethnic minorities, etc. (equal accessibility)

- Balanced local development
- Health and safety activities
- Reduction of unnecessary and undesirable travels, movement and material flows

SWOT Analysis

Streng	gths ••••	Weakr	esses	•••
•••	strong tradition of the labour movement led to high consideration of equity issues	••••	rather high unemployment on the German s	side
•••••	very low unemployment in Luxemburg			
•••	Relatively high educational level facilitates individual development			
Threat	ts ••••	Oppor	tunities	••••
••••	economic stagnation	••••	High educational level	
••••	general tendcency towards more social differences	••••	Intercultural exchange improves opportunition women	es for
••••	budget cuts in the social systems			

Main Hypotheses for alternative options

Foster education, especially also in cross-cultural comptencies

OR.05 Equity between territories

Sustainable District Logistics (SDL) orients logistics towards:

- Balanced interlocal development (economic, socio-cultural and environmental)
- Development of fair and solidarity relationships between different local / regional contexts (equal accessibility in trade, economy, socio-culture, environment)
- Balanced alliance between logistics operators of different local areas
- Diffusion of connecting high technology systems (e.g. digital cities, interlocal digital networks)

SWOT Analysis

Streng	ths ••	Weakne	esses	••••
	Grande Region as a whole is around EU15 average	•••	Considerable growth and income differences Luxemburg and the Trier region	between
		••••	Wallonie and Saarland in more difficulties	
		•••	Trier region is peripheral in Germany	
		•••••	Tax policy in Luxemburg leads to considerab differences	le
Threat	s	Opport	unities	••••
•••	Economic stragnation incereases differences	••••	Excellent example of economic transition in Luxemburg helps others	
•••	cuts in public budgets hinders solidarity machanisms	••••	Strong commuting leads to exchanges and equalisation	

Main Hypotheses for alternative options

Strengthen cooperation in Grande Région

OR.06 Equity between generations

Sustainable District Logistics (SDL) orients logistics towards:

- Research concerning sustainable logistics scenarios, patterns, methods and technologies
- Education to nourish the ability of future generations to conceive new styles of production and consumption
- Conservation and development of environmental resources
- Strategic impact assessment of the logistics patterns (long-term risks and damaging changes) considering the aspects of the other 9 components on the future generations

SWOT Analysis

Strengths ••• Weaknesses ••

- efforts for improving education
 long-term strategy for improving crossborder cooperation
 High saving rates and low public debts in Lux
- Study 2020 of Santer-commission for the Large Region
- consumption of land through disperse settlement
- old industrial sites with persistent pollution

Threats

- ecopnomic stagnation leads to short-term thinking
- **Opportunities**
- efforts for the re-use of old industrial sites
- ••• Efforts for improving the innovation capacity in TriLux

Main Hypotheses for alternative options

Improve capacity and culture of long-term thinking: in politics, in schools, creating think-tanks and occasions for public debate

OR.07 Diversity

Sustainable District Logistics (SDL) orients logistics towards coherence, flexibility, permeability and diffusion of:

- Local identities and fabrics (biodiversity, habitat, socio-cultural heritage, economy vocations, etc.)
- Innovation and development of economic sectors, focused especially on small and medium sized enterprises, income sources both in rural and urban areas, styles of production and consumption (values and ethics)

SWOT Analysis

Strengths ••• Weaknesses ••• Strong efforts for diversification of the economy in Lux ••• Historical coal and steel monostructure in SaarLorLux,

- diversity of cultures
- ••• rather good integration of several waves of different kinds of immigrants
- highly qualified workforce from different countries
- Diversity of a hilly landscape

decliningHistorical strong influence of military bases, declining,

- Historical strong influence of military bases, declining, transition difficulties
- ••• Lux: Predominance of the Banking sector in advanced services

Threats

Opportunities



- Overall economic stagnation hinders diversification of the regional economy
- Development of a service economy around the strong banking sector
- ••• Integration of immigrants
- Dismissal of military sites: considerable land reserves in Trier region facilitate diversified development
- Attractive landscape facilitates economic diversification

Main Hypotheses for alternative options

Highlight diversity as an important asset of the region

OR.08 Subsidiarity

Sustainable District Logistics (SDL) orients logistics towards capacity building (knowledge dissemination and decision-making openness) based on:

- Integration of local and wider (global) dimensions (glocacity)
- Reduction of the spatial range of material flows
- Streamlined organisation of material flows
- Integration of top-down and bottom-up approaches in streamlined organisations (businesses, public administrations and other associations)
- Empowerment of local communities

SWOT Analysis

Strengths ••• Weaknesses •••

Narrow links to EU level helps the whole cross-border region

Trier region: much less autonomous in its decision making than Luxemburg

•••	High level of autonomous decision making in the small territory of Luxemburg	••	Trier region: peripheral, no strong links to higher centres of decision making
		••	Monoculture of the larger region -> once strong, now declining dependence on EU policies
Threat	ts •	Oppor	tunities
•••	budget cuts lead to reduced capacities for change	••••	Cross-border cooperation (TriLux and Grande Region) can considerably improve ability to solve own problems
		•••	Cooperation in the Grande Region could considerably strengthen the role of the region in Europe
		•••	New public debate on federalism in Germany
		•••	Growing self-confidence of a cross-border region in the context of European integration
		•••	Good conditions for developing decentralised energy production
		••••	Development of SME networks

Main Hypotheses for alternative options

Involve employees of EU institutions for developing active links between all levels.

OR.09 Networking and Partnership

Sustainable District Logistics (SDL) orients logistics towards:

- Development of regional / local networks of production, distribution and consumption
- Investments in social capital (community glues, intermediary bodies, bridges and networks)
- Networked organisations (e.g. consortia between businesses, co-operation between private, public and social sectors, co-operation between local and metropolitan consortia of transport and logistics)
- Alliances between environmentally friendly transport modes and operators
- Exchange of experiences and good practice of sustainable transport and logistics between different local and regional contexts
- Alliances and collaboration between public authorities and private actors of different local / regional contexts

SWOT Analysis

Streng	ths	Weakn	esses	
••••	cross-border cooperation structures have grown since twenty years	••	persisting language problems between German and French parts of the Grande Region	
•••	No major language problems between Luxemburg and the Trier Region	••••	organisational culture of the once dominating heavy industry is hiearchical	
•••	Common industrial past	••••	Cross-border public transport needs to be improved	
		••	weak crossborder media	
Threat	s ••••	Oppor	tunities)
•••	increasing dominance of large companies in some sectors	••••	general acknowledgement of the importance of networking	
••••	developing networks needs time but economic difficulties lead to short-term thinking	••••	Public support for cross-border cooperation and partnerships	
		•••	Necessity of creating competitive units on a european scale	1
		•••	Growing service sector helps in networking	
		•••	Public support for networking	

Main Hypotheses for alternative options

OR.10 Participation

Sustainable District Logistics (SDL) orients logistics towards:

- Enlargement of the stakeholders constellation to incorporate in the logistics processes new points of view, cultures, interests and behaviours (e.g. those concerning women, new generations, elderly, disabled, poor people)
- Information, animation and facilitation
- Stakeholders involvement and legitimate acknowledgement in the decision-making processes of spatial

planning, transport, logistics, etc.

- Involvement of different agencies (private, public and social) in the management of logistics processes
- Community participatory forms of co-operative management of proximity logistics processes
- Democratic management of the strategic impact assessment of logistics processes

SWOT Analysis

Stren	gths	•••	Weaknesses	•••
•••	Trier: support from city government for LA 21 ar similar	nd	•• no strong participation in cross-border coopera	tion
	LA 21 in Luxemburg		●●● low commitment of foreign population	
	rural tradition and attachment to the place favou commitment	ur local		
Threa	ts	••	Opportunities	••••
•••	politics has got a bad image in the last years		private initiatives	
			●●● Efforts of Grande region can lead to public deb	ate
			Interreg programmes	
			●●● Key persons pushing participation	
			•••• integration of foreigners living in the region (Lu:	x: 38%)
			••• Involve highly qualified employees of internatio institutions	nal

Main Hypotheses for alternative options

Build self-confidence on the success story of economic transition
Use potential of strategic institutions in the region for fostering public debate
Emphasis on cross-border dialogue and integration of foreigners

LCA SOCIAL POTENTIAL report

SP Social Potential

SP.01 Perception of a variety of development approaches

The Sustainable District Logistics (SDL) approach is facilitated by:

 Willingness and practices of the logistics stakeholders (businesses, public authorities, civil society and communities) to open their views and ways of thinking, looking at new issues and conceptions on local and logistics development (debates, seminars, interdisciplinary working groups, animation and mobilisation of citizens, new plans on sustainable development, etc.)

SWOT Analysis

Strengths ••• Weaknesses ••

Grande Region has developed long term visions

City of Trier promotes public discussions on local development

decline of stell industry has shown to all that there is no single development path

Threats •• Opportunities •••

declining commitment to European cooperation

Grande Region: key politicians have understood that long-term visions are necessary and need to be discussed publicly

No broad discussion in population and politics about

public discussion on cross-border cooperation Trier /

development alternatives

Luxemburg still weak

Increasing economic interrelations require cooperation and development of new visions

Increasing difficulties for tax privileges in Luxemburg, requires to think beyond the banking boom

SP.02 Entrepreneurial creativity and innovation

The Sustainable District Logistics (SDL) approach is facilitated by:

- Reproductive capacity of the local context, based on common cultural roots, mobilisation of potential resources and research to improve the quality of life (projects and plans for sustainable businesses, banking, agriculture, tourism, etc.)
- Fertilisation of the local economic fabric to embed the single business into the fluxes of internal and external
 production relationships (typology and number of businesses, their life expectancy, sizes, markets,
 eco-efficiency technologies, etc.)
- Corporate Social Responsibility (CSR), defined by the recent (2002) European Union action framework, as
 "a concept whereby companies integrate social and environmental concerns in their business operations
 and in their interaction with their stakeholders on a voluntary basis" (typology and number of businesses
 and public bodies with social and environmental quality certifications, etc.).

SWOT Analysis

Strengths ••• Weaknesses

innovative services sector in Luxemburg

Innovation impulses from the University of Trier

Long dependance from military camps and public money on the german side

Tradition of large steel and coal companies has not fostered entrepreneurship in SMEs

Threats • Opportunities • Opportunities

ongoing economic stagnation in combination with culture of state subsidies

Commuting to Luxamburg, on interculture

Cross-border cooperation

Commuting to Luxemburg: an intercultural learning experinece

SP.03 Capacity to cope with complexity and to anticipate change

The Sustainable District Logistics (SDL) approach is facilitated by:

 Strategies at local level able to increase the capacity of the logistics stakeholders to anticipate changes and to cope with a large amount of problems finding solutions that can reduce uncertainty while evaluating and managing local / global interdependencies (flexibility of the local economic and social fabric, integrated programmes and common medium and long term projects supported by training and education on visioning methods, chaos and complexity theories, etc

SWOT Analysis

Strengths ••• Weaknesses •••

European institutions in Luxemburg and banks have considerable capacities in tacking complexity and change

Big gap between local politics and european/global structures having a strong impact on the region

Threats •• Opportunities •••

populistic movements in economic difficult times

Use the strategic capacities of professionals in the institutions for public debate on the development of the region

Attractiveness of Luxemburg as an environment for strategision institutions is not guaranteed

Combine approaches of different cultures

SP.04 Enrichment of the local knowledge to create a cohesive multicultural environment

The Sustainable District Logistics (SDL) approach is facilitated by:

Open interrelationships between different knowledge and cultures, considering both the current and future
components of the local context and their probable impact on logistics processes (programmes for the
emersion of black-market activities, exchange programmes with other local systems, projects on
multicultural integration, labour and social insertion, etc.)

SWOT Analysis

Strengths •••• Weaknesses

long tradition of immigration

long tradtion of cross-border cooperation

Traditional importance of the labour movement calling for cohesion

38% of the Luxemburg population are foreigners

populistic movements in economic difficult times

Emphasise overall crosscultural approach which combines cross-border and local activities for intercultural integration

still persisting cross-border delicacies from war times

Integrate cultural links with origin countries of immigrants (especially for 2nd and 3rd generation)

SP.05 Discovery and re-encoding of the local specificities and knowledge

The Sustainable District Logistics (SDL) approach is facilitated by:

Close interrelationships between the components of the concerned local context, considering different
cultures and knowledge that can have an impact on logistics processes (number of endogenous
companies, projects on local diversity recovery, cultural heritage, arts & crafts, oeno-gastronomy,
agro-eco-natural tourism, economic and social diversification, etc.)

SP.05.1 SWOT Analysis

Strengths •• Weaknesses

local cuisine, combining different traditions

ng different traditions before industrialisation the region was very poor

Threats •• Opportunities •••

weak land use planning and ugly buildings reinterpret

reinterpret the industrial past and early immigration underestimated wine culture

Historical importance of Trier (medieval and roman)

Develop high quality post-industrial planning and architecture

SP.06 Ability to reach optimal levels of attainment and fulfilment of life

The Sustainable District Logistics (SDL) approach is facilitated by:

Dialogical capacity of a territorial system to be simultaneously open and cohesive in order to create the knowledge preconditions for integrated logistics plans (interdisciplinary training and university courses on individual and collective empowerment, motivation and participation, etc.)

SP.06.1 SWOT Analysis

Strengths •••• Weaknesses

rather high level of education economic stagnation has led to demotivation

rather well functioning social systems for young unemployed employment opportunities have become more difficult

rather comfortable living environment providing also all more difficult access to services in rural areas

kinds of services

Threats Opportunities

envisaged cuts in social systems in Germany enhance the capacity to make full use of the opportunities in all countries and cultures of the

Grande Région cross-border cooperation opens new opportunities enhance capability of immigrants to study the culture

of their country of origin

SP.07 Fractal distribution of responsibilities and competence

The Sustainable District Logistics (SDL) approach is facilitated by a multi-level governance of the logistics processes, based on:

- Integration of top-down and bottom-up approaches in decision-making at a territorial level (diversity of institutional characteristics in number of structures, distribution of responsibilities and power, etc.)
- Integration between local and global dimensions (balanced responsibilities and co-operation between small and large transport and logistics companies, etc.)
- Close interaction between economic actors, the society and the institutions (informal relationships and formal procedures of decision-making in public policies and programmes, etc.)

SP.07.1 SWOT Analysis

Strengths Weaknesses

In the Trier region tradition of dependance from public rather strong autnomy of local governments structures (military)

Low number of decision-making levels in Luxemburg abolition of the Regierungsbezirk Trier Headquarters of the most important industry (steel) is Strong dependance from multinational companies

located in the region itself

Threats Opportunities

growing influence of large companies innovation, mainly in the service economy increasing influence of EU programme management methodologies

SP.08 Facilitating structure for autonomy and collaboration into the decision-making

The Sustainable District Logistics (SDL) approach is facilitated by:

Collective identity of the local context where political institutions, civil society and citizens manifest different economic, environmental and social interests (participation at public budget allocation and shared responsibilities in public spending, mutual and co-operative collaboration between the logistics companies and their stakeholders, etc.)

SP.08.1 SWOT Analysis

Strengths Weaknesses

long tradition of local government local agendas and similar participation initiatives supported by public funds (Trier & Lux)

LEADER programmes and projects Taurus Institute at the Trier University

unsufficient cross-boder connection in spatial planning

weak cross-border links

Threats Opportunities decreasing EU funds

decreasing motivation in the public because of too high expectations and lack of influence in local agenda processes Strong support for participation in the development department of the city of Trier

Methodological competencies at Trier University

Key EU cross-border region connection to EU institutions in Luxemburg

SP.09 Primary reliance on the endogenous resources without compromising the ones of the others

The Sustainable District Logistics (SDL) approach is facilitated by:

 Collaboration between the local actors to utilise endogenous and exogenous resources in a synergetic way (common territorial marketing plans, locally based investments, exchange of good practices with other local contexts, pilot projects between universities, businesses, trade associations, etc.)

SP.09.1 SWOT Analysis

Strengths ••• Weaknesses

Grande Region is steel producer of international importance

own agricultural production

Luxemburg generates high incomes from attracting tax avoididing capital from other countries

Luxemburg: low car fuel taxes attract buyers from surrounding regions

Luxemburg: university not yet adequate

High energy imports, low level of renewable energy production

net importer of food and agricultural products

high net import of energy

Threats •• Opportunities ••

Liitle interest in the public because of increasing international interrelations

public financial support for renewable energies (in both countries)

LEADER initiatives

European endeavours for tax harmonisation

SP.10 Shared value system taking into account environmental, socio-cultural and economic interdependencies

The Sustainable District Logistics (SDL) approach is facilitated by:

 Collaboration between the logistics stakeholders (businesses, public authorities, civil society and communities) in taking into account the economic, social, cultural and environmental values and interdependencies (programmes for public awareness raising, typologies of stakeholders involved in relevant local initiatives, committees, forums, inter-departmental groups, etc.)

SP.10.1 SWOT Analysis

Strengths ••• Weaknesses •••

converging value systems in the different parts of the region due to mobility and cross-border exchanges

decline of heavy industry has decreased capital/labour contrast

service economy: increasing acknowledgement of the importance of environmental and socio-cultural aspects

integration of immigrants

strong labour movement tradition

tradition of farmers-workers

differences in the economic situation in the Grande $R\tilde{A}$ ©gion lead to different interests

still strong dominance of the heavy industry which historically is not very interested in environmental issues

Threats • Opportunities •

economic stagnation leads to a neglect of social and environmental issues

Internationalisation and homnogenised "event-culture" risks to bury local cultural traditions

service economy and tourism emphasise quality of life

EU institutions

4 - Project: INNESTO Pilot Project: Trier, Task: Social Potential

SP.11 Social cohesion

The Sustainable District Logistics (SDL) approach is facilitated by:

Networks of interpersonal relationships, common culture, sense of belonging, mutual trust between local
operators and communities (role of the volunteer sector, socio-ethics funds, plans for urban renovation,
social inclusion, employment, housing, etc.)

SP.11.1 SWOT Analysis

Strengths •••• Weaknesses

strong labour movement tradition strong associative life

high percentage of foreigners in Lux often leads to closed circles

cross-border cohesion needs to grow

international institutions and their employees live a separate life

growing self-confidence of Luxemburg in a stable and

Threats •• Opportunities •

cuts in social systems

integrated Europe budget cuts on institutions which are important for the

SP.12 Opportunity and room for fair interactions

The Sustainable District Logistics (SDL) approach is facilitated by:

 Interactions aimed at guarantying the rights to be parts and citizen of the local system through appropriate structures and services (logistics plans based on eco and fair trade with other local contexts, projects on equal opportunities between men and women, human and not-only-human civil rights, involvement in public spending management, etc.)

SP.12.1 SWOT Analysis

Strengths ••• Weaknesses

Grande Region has developed long term visions

City of Trier promotes public discussions on local development

decline of stell industry has shown to all that there is no single development path

No broad discussion in population and politics about development alternatives

public discussion on cross-border cooperation Trier / Luxemburg still weak

Threats •• Opportunities •••

declining commitment to European cooperation

Grande Region: key politicians have understood that long-term visions are necessary and need to be discussed publicly

Increasing economic interrelations require cooperation and development of new visions

Increasing difficulties for tax privileges in Luxemburg, requires to think beyond the banking boom

SP.13 Capacity for creating shared visions of local development

The Sustainable District Logistics (SDL) approach is facilitated by:

 Courses of action based on long term strategic thinking, transdisciplinary co-operation between the logistics stakeholders, flows of knowledge and participative decision-making (territorial pacts and agreements, Local Agenda 21, environmental education plans, etc.).

SP.13.1 SWOT Analysis

Strengths ••• Weaknesses •••

Increasing capability in the framework of the Grande Region

Luxemburg was extremely successful in digesting the decline of heavy industries

Little systematic endeavours for developing common cross-border visions

little local commitment of higly educated foreigners

tradition of large companies did not favour creativity

No tradition of visions: both parts of the region strongly saw themselves as victims of history and and strong foreign forces

Threats • Opportunities •

increasing complexity of interrelations may be demotivating

presence of important strategy making EU institutions (EIB, EP, ...) and international companies (ARBED, banks ...)

Activities of the Grande Région

EU activities for cross-border regional perspectives Increasing realisation of the public that a shared

Luxemburg increasingly dares to play a role as regional mediator between cultures

The trier region is increasingly realising the opportunities of a European context

cross-border vision might be important

SP.14 Integration of social and technical skills for innovative processes

The Sustainable District Logistics (SDL) approach is facilitated by:

 Integration of "tacit" (embedded in the local context) and codified (formalised learning methods) knowledge (professional, technological and business-orientated), as well as access to higher technologies to smaller businesses (training courses, connection with universities, inter-companies collaboration, stages and professional mobility, participatory planning for urban and rural renovation and development, etc.)

SP.14.1 SWOT Analysis

Strengths •• Weaknesses

integrated approaches in Trier university service economy enphasises social dimension

strong technical tradition of heavy industry

Threats ••• Opportunities

stron tec hnical reorientation of EU research policies development of service economy

Luxemburg Univeristy

SP.15 Access to information and dialogue

The Sustainable District Logistics (SDL) approach is facilitated by:

 Information and debate on transport and logistics issues and processes to favour connective tissues between local actors, communities and institutions (transparent procedures in decision-making, acknowledgement of what decision can be really influenced by the citizens' participation, campaigns and projects for awareness raising, etc.)

SP.15.1 SWOT Analysis

Strengths ••• Weaknesses

Good information policy of Luxemburg at natinal level

weak cross-border media exchange, still strongly nationa media

web-based information systems

Threats Opportunities •••

web-based information systems harmonisation of EU statistics

SP.16 Existence of facilitators and animators of multiple interactions

The Sustainable District Logistics (SDL) approach is facilitated by:

Local development agencies and agents to facilitate interactions between the logistics stakeholders through
a knowledge flow aimed at capacity building (promotion of participatory spatial and logistics planning, joint
projects on corporate social and environmental responsibility, networks of businesses innovation and
support services, etc.).

SP.16.1 SWOT Analysis

Strengths

LA 21, communal initiatives

LEADER projects

Weaknesses

cross-border

Opportunities

Threats

••••

LCA DYNAMICS report

DY Dynamics

DY.01 Enhancing problem understanding

Changes in favour of Sustainable District Logistics (SDL) can be produced by:

Increasing the capacity of the logistics stakeholders to enlarge scope and perspective of analysis in order to
nourish innovation and creativity that are based on social and environmental awareness and responsibility;
this means, for instance, to consider the close interrelationships between organisations, territories, spatial
and temporal dimensions

SWOT Analysis

Strengths Weaknesses Grande Region: Santer report no overall transport concept sectoral reports no strategic cooperation documents between Trier and Luxembura Grande Region: common statistics good understanding of stell sector transformation **Threats Opportunities** Lack of funds importance of cross-border cooperation beyond Saar-Lor-Lux has been acknowledged Under economic pressure actors concentrate on the short term

DY.02 Open collective learning

cross-border dynamics

Less drive in EU integration -> less drive in

Changes in favour of Sustainable District Logistics (SDL) can be produced by:

Improving the capacity of the logistics stakeholders to acquire and utilise knowledge and know-how; this
means to develop a culture of co-operation in several policy fields, for instance in spatial planning and
territorial flows management

SWOT Analysis

Strengths	•••	Weaknesses	••••
ongling cooperations since many years		no institutional framework	
Threats	•••	Opportunities	•••
Predonminance of very large European compa	anies	City of Trier is strongly pushing	
		Luxemburg is increasingly taking leadership in cross-cultural initiatives	n

DY.03 Negotiation and co-decision

Changes in favour of Sustainable District Logistics (SDL) can be produced by:

 Improving the capacity of the logistics stakeholders to determine strategies that have the wider possible consensus; this means to develop a culture of participation, attributing, for instance, equal decision role to the different interest groups (economic, social and environmental)

SWOT Analysis

Strengths		Weaknesses	•••
cross-border institutions		Cross-border istitutional framework still not developed	very
long tradition of interultural cooperation culture of pragmatism		little autonomy of the Trier region	
Threats		Opportunities	••••
D 1 ' (1			

Predominance of large companies decline of predominant steel sector emergence of service economy with another culture

DY.04 Creation of a shared vision

Changes in favour of Sustainable District Logistics (SDL) can be produced by:

Improving the capacity of the logistics stakeholders to think strategically in a long-term perspective; this
means, for instance, to define transparent business and territorial purposes and to follow them with
coherent organisational behaviours (missions)

SWOT Analysis

Strengths ••• Weaknesses ••••

Grande Region: new, not yet strong identity Santer Report gives orientation

experience of stell decline still a psychological burden Trier: lack of a strong identity, peripherality dominating the self-image

For TriLux no special vision

Cultural differences still very important

No strong openness of Trier to open to french culture Not clear whether own vision of TriLux is useful

Threats •• Opportunities •••

Slowing down dynamics of EU institutions widening economic gap between DE and Lux

Akcnowledgement that action is necessary in integrating Europe

Liberalisation in Europe, not only in transport

New spirit of service economy Dynamics from EU institutions

Grande Region

DY.05 Client orientation

Changes in favour of Sustainable District Logistics (SDL) can be produced by:

Improving the capacity of the logistics stakeholders to elaborate and perform eco-prosumerism strategies;
 this means, for instance, to create alliances between producers, consumers, local communities and
 suppliers taking into account the natural environment, the non human species and the future generation

SWOT Analysis

Strengths ••• Weaknesses

strong pragmatical tradition cross-cultural difficulties

Threats ••• Opportunities •••

Dominance of very large companies in the transport sector

sector

dependency of the transport sector from the steel Railway liberalisation sector leads to the neglect of others

DY.06 Result orientation

Changes in favour of Sustainable District Logistics (SDL) can be produced by:

• Improving the capacity of the logistics stakeholders to assess constantly the outcomes of business and territorial plans; this means, for instance, to monitor client-satisfaction, stakeholders appreciation, performance costs and revenues, taking into account also the impacts of logistics on the environment, health and socio-culture in terms of styles of production, consumption and life

SWOT Analysis

Strengths •••• Weaknesses

strong orentiation of the actors towards practical results
 sME in transport sector are weak in handling complex projects in turbulent contexts

projects in turbulent contexts

Threats • Opportunities •

improving evaluation in EU policies